



Procurement Transformation

Genpact

Report Abstract

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Contents of Full Report

1. Background
2. Revenue Summary
3. Key Offerings
4. Delivery Capability and Partnerships
5. Target Markets
6. Strategy
7. Strengths & Challenges
 - 7.1. Strengths
 - 7.2. Challenges
8. Outlook

Who is This Vendor Assessment For?

NelsonHall's procurement transformation profile on Genpact is a comprehensive assessment of Genpact's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of procurement transformation services and identifying vendor suitability for procurement services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the F&A and Supply Chain services sector.

Key Findings & Highlights

S2P BPS is a part of Genpact's enterprise service lines, including F&A, S2P, supply chain, and enterprise risk, and is a prioritized service line for Genpact.

With several acquisitions focusing on digital and experience capabilities and several large transformation deals, Genpact has moved upstream from its legacy offshore BPO model. A major personnel transfer BPS deal in 2019 greatly increased its category and sourcing team, which Genpact has leveraged to offer sourcing and category management services, using subject matter experts on a one-to-many basis.

Genpact's current procurement offering consists of:

- Advisory services
- Sourcing and category management
- Integrated P2P.

Scope of the Report

The report provides a comprehensive and objective analysis of Genpact's procurement offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization, including the location of delivery locations.

Procurement Transformation Vendor Assessments also Available for:

4C Associates

Capgemini

Cognizant

Corbus LLC

Dragon Sourcing

Efficio

GEP

Infosys BPM

TCS

Tech Mahindra

WNS-Denali

About The Author

Alisa is a market analyst with global responsibility for NelsonHall's Procurement BPS and Healthcare BPS research programs.

Alisa supports both buyers and sellers of procurement and healthcare BPS services as they develop and execute their business strategies, operations, and go-to-market approaches.

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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the 'art of the possible' in digital operations transformation. With analysts in the U.S., U.K., and Continental Europe, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. And for vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall's research is based on rigorous, primary research, and is widely respected for the quality, depth and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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