

# Global CX Services Market Forecast

2021 - 2025

# **Report Abstract**

June 2021

By Ivan Kotzev

NelsonHall

82-pages

# **Contents of Full Report**

- 1. Introduction
- 2. Executive Summary
- 3. CX Services Market Forecast by Geography
- 4. CX Services Forecast by Service Type
  - Customer Care Services
  - Technical Support Services
  - Revenue Generation Services
  - Order and Fulfilment Support
- 5. Reconciliation



## Who is This Vendor Assessment For?

NelsonHall's "Global CX Services Market Forecast: 2021-2025" report is a comprehensive market forecast report designed for:

- Sourcing managers monitoring the CX Services industry and seeking to identify leading vendors for shortlists and RFPs
- Executives seeking assistance in identifying levels of CX Services vendor presence by service line and geography
- Vendor marketing, sales, and business managers looking to identify market sizes and growth rates and their market share relative to their peers
- Financial analysts and investors specializing in the support services sector.

# **Key Findings & Highlights**

The full breakdown of NelsonHall's BPS market forecast and vendor market shares across 81 BPS service lines, 39 geographies, and 39 industry sectors can be obtained via NelsonHall's Self-Service Forecast Tool.

This self-service tool aims to assist executives in accessing the precise combinations of market size, growth, and vendor share information they require rapidly and cost-effectively, supporting more informed decision-making.

In particular, the "NelsonHall Self-Service Market Forecasting tool" enables executives to tailor the scope of any market forecast or vendor market share download by selecting one or multiple service lines, geographies, and industry sectors and downloading market size, growth, and vendor share information against these parameters. Furthermore, decision-makers are no longer inconvenienced by delays in the manual production of customized reports on their behalf.

The tool now covers not just business process services but has subsequently been expanded to support 13 IT outsourcing service lines, also by geography and industry sector.

# **Scope of the Report**

The report provides a forecast for the global BPS outsourcing market overall and by geography and service line. It covers the following:

- The CX Services market size for 2020 and the forecast for the business process services market through 2021 to 2025
- The CX Services market sizes and forecasts for North America, specifically covering the U.S. and Canada; EMEA, specifically covering U.K., France, Germany, and Italy; Asia Pacific: and LatAm
- The CX Services services market sizes and forecasts by service line
- The CX Services market sizes and forecasts by combinations of service line and geography
- Vendor revenue shares for 2020 by service line and geography.



## **About The Author**

Ivan Kotzev is NelsonHall's Customer Experience (CX) Services Lead Analyst, with global responsibility for CX services research and client support.

Known for his keen analytical ability and knowledge of the latest developments in CX services delivery and transformation, Ivan assists clients worldwide in understanding and getting the most from CX services across areas including analytics, social media, omnichannel integration, and multiprocess CX. Ivan is also a leading voice on how automation is revolutionizing the customer experience.

Ivan can be contacted at:

Email: ivan.kotzev@nelson-hall.com

• Twitter: @IvanK NH



#### **About NelsonHall**

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the 'art of the possible' in digital operations transformation. With analysts in the U.S., U.K., and Continental Europe, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. And for vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall's research is based on rigorous, primary research, and is widely respected for the quality, depth and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

#### **Boston**

Riverside Center, 275 Grove Street, Suite 2-400, Newton Massachusetts 02466 Phone: +1 857 207 3887

## London

Unit 6, Millars Brook, Molly Millars Lane, Wokingham, RG41 2AD Phone: + 44(0) 203 514 7522

### **Paris**

4 place Louis Armand, Tour de l'Horloge, 75012 Paris

Phone: + 33 1 86266 766

Copyright © 2021 by NelsonHall. All rights reserved. No part of the publication may be reproduced or distributed in any form, or by any means, or stored in a database or retrieval system, without the prior written permission of the publisher. The information provided in this report shall be used only by the employees of and within the current corporate structure of NelsonHall's clients, and will not be disclosed to any other organization or person including parent, subsidiary, or affiliated organization without prior written consent of NelsonHall. NelsonHall exercises its best efforts in preparation of the information provided in this report and believes the information contained herein to be accurate. However, NelsonHall shall have no liability for any loss or expense that may result from incompleteness or inaccuracy of the information provided.