



HPE ES Managed Security Services

Vendor Assessment
Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's Managed Security Services profile on HPE ES is a comprehensive assessment of HPE ES' offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of managed security services and identifying vendor suitability for security services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the IT services sector.

Key Findings & Highlights

This NelsonHall vendor assessment analyzes HPE ES' offerings and capabilities in managed security services.

In 2016, HPE announced that it was spinning off its Enterprise Services business (HPE ES) and that the spun off business was to merge with CSC, closing in April 2017. The combined business has \$26bn in revenues, of which ~12% is accounted for by what is called a 'next-gen offering' including cloud, cyber security, mobility, application modernization, BPS and COTS, workplace, and big data and analytics.

HPE ES is the stronger in cybersecurity, with a long history of providing cybersecurity services building on its acquisition of EDS in August 2008.

Scope of the Report

The report provides a comprehensive and objective analysis of HPE ES' managed security services offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.



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Report Length

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Managed Security Services Vendor Assessments also available for:

Atos, Capgemini, CSS Corp, CGI, IBM, Infosys, TCS, SecureWorks, Unisys