



Hexaware IoT Services

Vendor Assessment
Report Abstract

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By Dominique Raviart
IT Services
Practice Leader
NelsonHall

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research.nelson-hall.com





Who Is This Vendor Assessment For?

NelsonHall's IoT services vendor assessment for Hexaware is a comprehensive assessment of Hexaware's IoT service offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for IoT services
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the IoT sector.

Key Findings & Highlights

In 2014, Hexaware set up its IoT CoE, which is currently part of a Hexaware horizontal service line, BI and Analytics (BI&A).

The CoE currently has a headcount of 50, 50% of which is based in Chennai and Mumbai, 30% in Europe, and 20% in U.S. The intention of BI&A is to spin off its IoT capabilities as a horizontal service line, in the coming years, provided it meets with success.

The IoT CoE targets the sectors where Hexaware is strongest (namely BFS, insurance, and travel and transportation).

It has been involved in several IoT projects, including:

- Two projects in the manufacturing sector, for a mining firm and a solar panel manufacturing firm
- Two in BFSI, for a commercial real estate firm and a leasing company.

From this experience, the IoT CoE has created several reference architectures, initially in lease management.

At this point, the IoT CoE's value proposition lies in its capabilities to analyze data.

Scope of the Report

The report provides a comprehensive and objective analysis of Hexaware's IoT service offerings, capabilities, and market and financial strength, including:

- Analysis of the company's offerings and key service components, accelerators, and "platforms"
- Revenue estimates
- Identification of the company's strategy, emphasis and new developments
- Analysis of the profile of the company's customer base including the company's targeting strategy
- Analysis of the company's strengths, weaknesses and outlook.



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Report Length

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Report Author

Dominique Raviart

dominique.raviart@nelson-hall.com