

Hudson RPO

Next Generation Recruitment Process Outsourcing

Vendor Assessment Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's Next Generation Recruitment Process Outsourcing vendor assessment for Hudson RPO is a comprehensive assessment of Hudson RPO's recruitment process outsourcing (RPO) offering and capabilities, designed for:

- Sourcing managers investigating sourcing developments within RPO
- HR decision makers exploring the benefits and inhibitors of RPO as evidenced from the clients and vendor capability
- Vendor marketing, sales and business managers developing strategies to identify developments and target opportunities within managed service programs
- Financial analysts and investors specializing in, or covering the HR outsourcing industry and suppliers.

Key Findings & Highlights

Hudson RPO is part of Hudson Global Incorporated, a global talent solutions organization offering recruitment process outsourcing solutions mainly to medium-sized organizations.

It has established RPOs in the banking and pharmaceuticals/life sciences sectors. Hudson RPO offers end to end (enterprise) RPO, project RPO, sourcing/screening, hybrid RPO, MSP, and total talent.

Hudson RPO's 2016 RPO revenues were \$70m. NelsonHall estimates that its 2017 RPO revenues are \$76.0m.

Hudson RPO is focusing on moving towards a blended total talent offering (whilst maintaining RPO offerings). It will develop its direct sourcing capability. It will maintain its high-touch service delivery approach and focus on an upgrade to its InGenium platform.



Scope of the Report

The report provides a comprehensive and objective analysis of Hudson RPO's recruitment process outsourcing offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments in both its service and technology
- Analysis of the company's strengths, challenges, and outlook
- Revenue
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's key offerings (service model and service components)
- Analysis of the company's delivery capability (including the location, size and scale of delivery operations; and delivery via technology).

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