

# Hudson Recruitment Process Outsourcing

Vendor Assessment Report Abstract

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13 pages

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## Who Is This Vendor Assessment For?

NelsonHall's Recruitment Process Outsourcing vendor assessment for Hudson is a comprehensive assessment of Hudson's recruitment process outsourcing offering and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of recruitment process outsourcing and identifying vendor suitability for recruitment process outsourcing RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector
- HR decision makers.

# **Key Findings & Highlights**

Hudson Global, Inc. (Hudson) provides RPO services across 43 countries to the mid-market. Hudson RPO has ~260 permanent employees globally and utilizes an additional ~80 fixed term contract recruiters. All clients are provided with an element of services onsite in their RPO model. On average only 5% of the RPO staff are based at Hudson offices.

Hudson performs primarily permanent hires for its RPO clients. In 2012 Hudson performed ~10.4k permanent hires. Hudson targets mid-market clients including multinationals. Hudson has a total of 39 RPO clients, five of which are global and covering three or more regions.

Hudson's RPO clients primarily represent the following sectors:

- Financial services
- Pharmaceuticals
- Manufacturing
- Technology
- Energy
- Media and entertainment
- Retail
- Transportation (including travel services).



## Scope of the Report

The report provides a comprehensive and objective analysis of Hudson's recruitment process outsourcing offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location, size and scale of delivery locations and their activities.



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- 4. Delivery Capability and Partnerships
- 5. Target Markets
- 6. Strategy
- 7. Strengths & Challenges
  - 7.1 Strengths
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- 8. Outlook

#### **Report Length**

13 pages

#### **Report Author**

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### **Recruitment Process Outsourcing Vendor Assessments also Available for:**

ADP

Alexander Mann Solutions Allegis Global Solutions Aon Hewitt Cielo Futurestep, a Korn/Ferry company IBM Infosys KellyOCG ManpowerGroup Solutions PeopleScout Seven Step RPO WilsonHCG.