



IGATE

F&A BPO in Financial Services

Vendor Assessment Report Abstract

August 2014

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6 pages

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Who Is This Vendor Assessment For?

NelsonHall's Vendor Assessment for IGATE is a comprehensive assessment of IGATE's Finance & Accounting BPO offerings and capabilities in the financial services sector. This report is designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of F&A services and identifying vendor suitability for F&A RFPs
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

Key Findings & Highlights

IGATE, headquartered in Bridgewater, NJ was founded in 1986 and went public on the NASDAQ in 1996. In 2011, IGATE acquired Patni, expanding its BPO business.

As of December 31, 2013, IGATE had ~30k employees and 28 delivery centers in ~10 countries. CY 2013 revenues were \$1,151m.

IGATE's entry into F&A BPO in the banking, financial services and insurance space was through services provided to the Royal Bank of Canada, one of its two largest clients, in 2008.

BFSI accounts for 40% of overall F&A BPO business, with three delivery centers in India providing services across procure to pay, order to cash and report to report. IGATE provides general accounting and reporting to 100% of its BFSI F&A BPO clients, accounts receivable to 50% of its BFSI F&A BPO clients, and accounts payable to 25% of its BFSI F&A BPO clients.

Scope of the Report

This report provides a comprehensive and objective analysis of IGATE's F&A BPO offerings, capabilities, and market and financial strength with regard to the FS sector, including:

- Analysis of the company's offerings and key service components
- Revenue estimates
- Identification of the company's strategy, emphasis and new developments
- Profile and analysis of the company's customer base, including its targeting strategy
- Analysis of the company's strengths, weaknesses and outlook.



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Report Length

6 pages

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F&A BPO in Financial Services Vendor Assessments Also Available for:

EXL

HCL

Genpact

Infosys

TCS

Wipro

WNS