

Infosys Transforming Mortgage and Loan Services

Vendor Assessment Report Abstract

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11 pages







Who Is This Vendor Assessment For?

NelsonHall's 'Transforming Mortgage & Loan Services' Vendor Assessment for Infosys is a comprehensive assessment of Infosys's lending industry digital services offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of M&L processes and identifying vendor suitability for M&L services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.



Key Findings & Highlights

In 2003 Infosys began it's mortgage and loan (M&L) by providing data entry services for originations to a U.S. mortgage lender. Services provided included underwriting support, fulfillment, and call center support. Infosys grew the business globally but focused on the North American marketplace. In mid-2019, Infosys made a major commitment to the European marketplace when it acquired Stater. Stater was an ABN AMRO subsidiary. ABN AMRO retained a 25% interest in Stater. Stater is the largest mortgage services provider in the Benelux region. The Stater acquisition is part of Infosys' strategy of expanding its global presence.

In the past year, Infosys has increased its focus on:

- Partnering with FinTechs and other ISVs to enable clients to access new functionality to drive revenue growth
- Intelligent automation to enable clients to maintain margins in the face of declining transaction volumes (e.g., originations) the market changes
- Expanding the range of commercial loan products supported by their services.

Scope of the Report

The report provides a comprehensive and objective analysis of M&L services offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphases and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.



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Report Length

11 pages

M&L Services Vendor Assessments Also Available for: Capgemini Capita

Coforge Cognizant DXC EXL Firstsource FIS Happiest Minds

Infosys

Mindtree Mphasis

Sopra Steria

Sutherland

TCS

Tech Mahindra

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