

# Integreon Legal Process Outsourcing

Vendor Assessment Report Abstract

**March 2014** 

Legal Process Outsourcing Industry Sector Analyst NelsonHall

16 pages

research.nelson-hall.com







#### Who Is This Vendor Assessment For?

NelsonHall's Legal Process Outsourcing (LPO) profile on Integreon is a comprehensive assessment of CSC's offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of LPO services and identifying vendor suitability for LPO RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector

### **Key Findings & Highlights**

This NelsonHall vendor assessment analyzes Integreon's offerings and capabilities in the LPO sector.

Integreon is one of a number of LPO companies analyzed in this comprehensive industry analysis.

Integreon is an LPO, BPO and KPO services company. Its LPO offering includes:

- eDiscovery and document review for litigation and regulatory investigations
- Contract management and review
- M&A
- Compliance
- Legal research and drafting
- Intellectual property.

#### Scope of the Report

The report provides a comprehensive and objective analysis of Integreon's LPO offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

©2014 by NelsonHall. March 2014





#### **Contents**

- 1. Background
- 2. Revenue Summary
  - 2.1 Industries
  - 2.2 Geographies
- 3. Key Offerings
  - 3.1 Discovery and document review for litigation
  - 3.2 Contract management services
  - 3.3 Legal research
  - 3.4 Compliance services
  - 3.5 Intellectual Property
  - 3.6 Areas of growth
- 4. Delivery Capability and Partnerships
  - 4.1 Delivery centers and personnel
  - 4.2 LPO software & tools
  - 4.3 Quality standards
  - 4.4 Pricing
  - 4.5 New delivery model
- 5. Target Markets
  - 5.1 Target geographies and industries
  - 5.2 Client examples
- Strategy
- 7. Strengths & Challenges
  - 7.1 Strengths
  - 7.2 Challenges
- 8. Outlook

## **Report Length**

16 pages

# Legal Process Outsourcing Vendor Assessments also available for:

QuisLex, Infosys, Mindcrest, WNS, Clutch Group, TCS and Exigent