



LTI

Advanced Digital Workplace Services

**Vendor Assessment
Report Abstract**

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Who Is This Vendor Assessment For?

NelsonHall's Advanced Digital Workplace Services Vendor Assessment for LTI is a comprehensive assessment of LTI's digital workplace services offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for digital workplace services
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in digital workplace services.

Key Findings & Highlights

LTI Provides Digital Workplace Services as part of its Cloud and Infrastructure Services (CIS) division. In 2019 it introduced its Follow-me-IT (FIT), cloud-based platform, enabling traditional workplace environments to transform to a simplified digital workspace on cloud or hybrid model. It uses VDI, Microsoft EMS Suite (Intune & Azure AD), O365, and Windows 10. FIT will also utilize digital support services, including chatbots, AI, automation, smart service desk, and smart hands for deskside.

LTI's key services in support of digital workplace include professional services (consulting & transformation), and managed services. Its offerings underpinned by FIT, and include:

- Workplace Virtualization
- Identity, Access & Security
- Application Services
- Unified Communication & Collaboration
- Smart Service Desk & Field Support.

Scope of the Report

The report provides a comprehensive and objective analysis of LTI's digital workplace service offerings, capabilities and market and financial strength, including:

- Analysis of the company's offerings and key service components
- Revenue estimates
- Identification of the company's strategy, emphasis and new developments
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.



Contents

1. Background

2. Revenue Summary

3. Key Offerings

4. Delivery Capability and Partnerships

5. Target Markets

6. Strategy

7. Strengths and Challenges

8. Outlook

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