

Targeting Life, Annuities & Pensions BPS

Market Analysis
Abstract

June 2016
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Who Is This Report For?

NelsonHall's "Targeting life annuities and pensions BPS" report is a comprehensive market assessment report designed for:

- Sourcing managers investigating sourcing developments within the life annuities and pensions services market
- Vendor marketing, sales and business managers developing strategies to target service opportunities within the life annuities and pensions services market
- Financial analysts and investors specializing in the life annuities and pensions services sector.

Scope of the Report

The report analyzes the global market for outsourced life annuities and pensions services and addresses the following questions:

- What is the current and future market for outsourced life annuities and pensions services, including both commercial payers and public sector payers?
- What is the size and growth of the U.S. outsourced life annuities and pensions services market?
- Within outsourced life annuities and pensions services, which service segments are emerging strongly?
- What are the market segments for outsourced life annuities and pensions services, and their characteristics? What are the issues, drivers and benefits for each segment? What are vendor capabilities by segment?
- What are vendor challenges and critical success factors by market segment?
- How are vendor offerings and delivery capabilities changing to meet emerging market needs?
- How are vendors positioned within each outsourced life annuities and pensions services market segment?



Key Findings & Highlights

NelsonHall's market analysis of the life annuities and pensions BPS market consists of 49 pages. The report focuses on life annuities and pensions services, looking overall and at each service offering individually.

The market for outsourced life annuities and pensions services is changing, driven by a number of trends. These include:

- The concern with rising insurance costs and the desire to reduce administration costs in the delivery of services, as well as the concern with eliminating policy termination risk
- The need for new product launch capabilities via providing expertise in new markets, or through new engagement models
- The need for legacy platform consolidation and policy migration to new platforms
- The mandate for insurers to comply with the new Solvency II regulations and premium transparency for insurance premiums
- The changing demographics that are driving the life, annuities and pensions market
- The growth in demand for analytics and predictive modeling that is distinguishing trends among policyholders through customer engagement
- This report investigates the impact of these trends on the global life annuities and pensions services market, to identify both the precise change in customer requirements and the change in vendor offerings and delivery capabilities that are being put in place to respond to these requirements.

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9. Appendix I – Vendors researched

Report Length

49 slides, consisting of 8 chapters

Vendors Researched

This report includes revenue information for: Capita, TCS, Accenture, CSC, Cognizant, EXL Service, HCL, Genpact, Dell, Infosys, WNS, Se2, Xerox, IFDS, Kane Group, NIIT.

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