



# Targeting Life, Annuities & Pensions BPS

Market Analysis  
Abstract

October 2018  
[research.nelson-hall.com](http://research.nelson-hall.com)





## Who Is This Report For?

NelsonHall's "Targeting Life Annuities and Pensions BPS" report is a comprehensive market assessment report designed for:

- Sourcing managers investigating sourcing developments within the life, annuities and pensions services market
- Vendor marketing, sales and business managers developing strategies to target service opportunities within the life, annuities and pensions services market
- Financial analysts and investors specializing in the life annuities and pensions services sector.

## Scope of the Report

The report analyzes the global market for outsourced life, annuities and pensions services and addresses the following questions:

- What is the shape of the current and future market for outsourced life, annuities and pensions services?
- What is the size and growth of the outsourced life, annuities, and pensions services market?
- What are the major operational challenges faced by LA&P companies?
- How are customer requirements changing within this market?
- What benefits are being achieved from life, annuities & pensions BPS services?
- Who are the leading vendors in this market and what are their market shares?
- How are vendor offerings and delivery capabilities changing to meet emerging market needs?
- What are the vendor challenges and critical success factors in this market?



## Key Findings & Highlights

NelsonHall's market analysis of the life annuities and pensions BPS market consists of 59 pages.

The market for outsourced life annuities and pensions services is changing, driven by a number of trends. These include:

- The concern with rising insurance costs and the desire to reduce administration costs in the delivery of services, as well as the concern of eliminating policy termination risk
- The need for new product launch capabilities, potentially incorporating new engagement models
- The need for legacy platform consolidation and policy migration to new platforms
- The mandate for insurers to comply with the new Solvency II regulations and premium transparency for insurance premiums
- The changing demographics that are driving the life, annuities, and pensions market
- The growth in demand for analytics and predictive modeling in support of enhanced targeting and customer engagement
- This report investigates the impact of these trends on the global life, annuities, and pensions services market, to identify both the precise change in customer requirements and the change in vendor offerings and delivery capabilities that are being put in place to respond to these requirements.

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## Report Length

59 slides, consisting of 8 chapters

## Vendors Researched

Vendors covered include Atos, Capgemini, Capita, Concentrix, DXC Technologies, EXL Service, Genpact, Infosys, Kane Group, NIIT, SE2, TCS, and WNS.

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