



NelsonHall
TRANSFORM THROUGH INSIGHT

Vendor Profile

CWS/MSP

Lorien

Report Abstract

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By Nikki Edwards

Principal Research Analyst

NelsonHall

23-pages

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Who is This Vendor Assessment For?

NelsonHall's CWS/MSP profile on Lorien is a comprehensive assessment of Lorien's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of CWS/MSP and identifying vendor suitability for CWS/MSP RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the CWS/MSP sector.

Key Findings & Highlights

This NelsonHall vendor assessment analyzes Lorien's offerings and capabilities in CWS/MSP.

Lorien is a specialist technology, digital, and transformation recruitment consultancy and talent solutions provider predominantly focused in the U.K. and U.S. and is part of the Impellam Group.

Focusing on technology-related roles, Lorien offers services covering MSP/CWS, RPO, Total Talent Acquisition, Project Recruitment, SOW, Employed Consultant Model, Payroll solutions, Consultancy, and Staffing. Lorien offers blended CWS/MSP programs/solutions which are tailored for each client.

It has introduced new services and initiatives in 2020, which are expected to grow in demand in 2021.

Lorien is technology agnostic, selecting what it believes to be the best VMS and other technology for each program. The Impellam Group's proprietary tech range has seen enhancements in 2020 and has a roadmap of 2021 developments in place. Lorien also leverages a growing ecosystem of third-party tech and tools.

Lorien works with enterprise and mid-sized organizations across a broad range of industries. It has seen recent traction in financial services, professional services, and healthcare.

Scope of the Report

The report provides a comprehensive and objective analysis of Lorien's CWS/MSP offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue/SUM estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's service delivery organization (including delivery locations).

CWS/MSP Vendor Assessments also Available for:

AMS

Avencia

CXC Global

Guidant Global

Hudson RPO

KellyOCG

Morson Talent

nextSource

Page Outsourcing

Pontoon Solutions

PRO Unlimited

Resource Solutions

Resourgenix

Sanderson Plc

talentCRU

WilsonHCG

About The Author

Nikki is a Principal Research Analyst at NelsonHall, with shared responsibility for HRO research globally. Nikki is responsible for HRO research in the areas of Recruitment Process Outsourcing (RPO), Managed Service Program (MSP)/Contingent Workforce Services (CWS), and Learning.

Nikki has a wealth of operational experience across the entire HR function, including talent acquisition, talent development, employee engagement, employee relations, compensation, benefits, payroll, employment law, and HR systems. She also has significant experience in leading and managing business transformation/integration and cultural change projects, including outsourcing key business functions, accelerated growth via TUPE transfers, organization and process redesign, and M&A initiatives (including due diligence, rebranding, cultural realignment, and compensation and benefits changes).



Nikki can be contacted at:

- Email: nikki.edwards@nelson-hall.com
- Twitter: @NikkiE_NH

About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the ‘art of the possible’ in digital operations transformation. With analysts in the U.S., U.K., and Continental Europe, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. And for vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall’s research is based on rigorous, primary research, and is widely respected for the quality, depth and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

Boston

Riverside Center, 275 Grove Street, Suite 2-400, Newton Massachusetts 02466
Phone: +1 857 207 3887

London

Unit 6, Millars Brook, Molly Millars Lane, Wokingham, RG41 2AD
Phone: + 44(0) 203 514 7522

Paris

4 place Louis Armand, Tour de l'Horloge, 75012 Paris
Phone: + 33 1 86266 766

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