

# CWS/MSP

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## Who is This Vendor Assessment For?

NelsonHall's CWS/MSP profile on Lorien is a comprehensive assessment of Lorien's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of CWS/MSP and identifying vendor suitability for CWS/MSP RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the CWS/MSP sector.

# **Key Findings & Highlights**

This NelsonHall vendor assessment analyzes Lorien's offerings and capabilities in CWS/MSP.

Lorien is a specialist technology, digital, and transformation recruitment consultancy and talent solutions provider predominantly focused in the U.K. and the U.S. and is part of the Impellam Group (Impellam). Lorien is focused on STEM and STEM-integrated workforce solutions.

Lorien provides MSP/CWS, Total Talent, RPO, Project Recruitment, SOW/Services Procurement, Employed Consultants, Payroll, Consultancy, and Staffing.

It continues to enhance existing offerings and add new ones, underpinned by a range of fit-for-purpose proprietary and third-party tech aligned to its clients' most pressing needs while sustaining its renowned high-touch approach for clients and candidates.

Any organization looking for a CWS/MSP vendor, expert in STEM talent, that can provide a one-stop-shop for holistic talent solutions with its wider Group should consider Lorien.

## **Scope of the Report**

The report provides a comprehensive and objective analysis of Lorien's CWS/MSP offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue/SUM estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's service delivery organization (including delivery locations).



# **CWS/MSP Vendor Assessments Available for:**

CXC Global
Lorien
Magnit
NLB Services
Page Outsourcing
Pontoon Solutions
Randstad Sourceright
Resourgenix
Rullion
Sanderson Plc
Talent Solutions TAPFIN.



## **About The Author**

Nikki is a Principal Research Analyst at NelsonHall, with shared responsibility for HRO research globally. Nikki is responsible for HRO research in the areas of Contingent Workforce Services (CWS)/Managed Service Program (MSP), Learning Platforms, and Learning Services.

Nikki has a wealth of operational experience across the entire HR function, including talent acquisition, talent development, employee engagement, employee relations, compensation, benefits, payroll, employment law, and HR systems. She also has significant experience in leading and managing business transformation/integration and cultural change projects, including outsourcing key business functions, accelerated growth via TUPE transfers,



organization and process redesign, and M&A initiatives (including due diligence, rebranding, cultural realignment, and compensation and benefits changes).

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## **About NelsonHall**

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the 'art of the possible' in digital operations transformation. With analysts in the U.S., U.K., and Continental Europe, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. And for vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall's research is based on rigorous, primary research, and is widely respected for the quality, depth and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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