

MHR Payroll Services

Vendor Assessment Report Abstract

September 2016

By Gary Bragar
HR Outsourcing Research Analyst
NelsonHall

9 pages



research.nelson-hall.com





Who Is This Vendor Assessment For?

NelsonHall's Payroll Services Vendor Assessment for MHR is a comprehensive assessment of MHR's Payroll Service offering and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of payroll outsourcing and identifying vendor suitability for payroll process outsourcing RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector
- HR and payroll decision makers.

Key Findings & Highlights

MHR is an HR software and services company, headquartered in the U.K. It provides outsourcing services for HR, talent management, payroll and analytics, through its iTrent platform. MHR processes payroll in the U.K., Egypt, Germany and France. It currently supports payment of ~10% of the U.K. workforce (~3m client employees) and ~600 organizations nationally in the U.K. MHR processes ~4.5m payslips annually and ~£7.5bn of BACS payments.

~48% of its payroll clients are supported through payroll software only solutions. MHR supports ~40% of its clients on a limited/bureau services solution and ~10% on a managed services solution. The remaining clients are supported through global payroll services solution.

Scope of the Report

The report provides a comprehensive and objective analysis of MHR's payroll outsourcing offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location, size and scale of delivery locations and their activities.

©2016 by NelsonHall. September 2016





Contents

- 1. Background
- 2. Revenue Summary
- 3. Key Offerings
 - 3.1 Client Benefits
- 4. Delivery Capability and Partnerships
 - 4.1 Technology
 - 4.2 Analytics
 - 4.3 New Developments
- 5. Target Markets
 - 5.1 Client Wins
 - 5.2 Key Clients
- 6. Strategy
- 7. Strengths & Challenges
 - 7.1 Strengths
 - 7.2 Challenges
- 8. Outlook

Report Length

9 pages

Report Author

Gary Bragar

gary.bragar@nelson-hall.com

Payroll Services Vendor Assessments also Available for:

ADP

Capita

Ceridian

CloudPay

Excelity

Infosys

Neeyamo

NGA HR

OneSource Virtual

Paychex

Ramco

©2016 by NelsonHall. September 2016



SafeguardWorld Interntional

SD Worx

Sopra HR

TMF Group