



Mphasis Property and Casualty BPS

**Vendor Assessment
Report Abstract**

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Who Is This Vendor Assessment For?

NelsonHall's property and casualty BPS profile on Mphasis is a comprehensive assessment of Mphasis' offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of Property and casualty BPS services and identifying vendor suitability for Property and casualty BPS RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

Key Findings & Highlights

This NelsonHall vendor assessment analyzes Mphasis' offerings and capabilities in the property and casualty BPS sector.

Mphasis is one of a number of BPS vendors analyzed in this comprehensive industry analysis.

Please note: Since NelsonHall was not able to secure a briefing with Mphasis, this report is based on public data and prior vendor knowledge.

Mphasis is a Bangalore-headquartered IT and BPS services provider which, as of September 2016, is majority owned (60.5%) by private equity firm Blackstone. In March 2016, Hewlett Packard Enterprise (HPE) sold its whole stake in Mphasis to Blackstone for Rs 430 per share (\$6.49) in order to free up capital for other uses. Mphasis was previously part of EDS, which HP had acquired in 2008. In conjunction with the sale, HPE also entered into a five-year renewal of its existing MSA agreement with Mphasis, whereby Mphasis will continue to provide service delivery capabilities to HPE.

Mphasis had long wanted to increase its focus on direct channel business, such as banking and capital markets and insurance sectors, and it is likely that through the transaction a potential for synergies with other Blackstone investments will materialize.

Scope of the Report

The report provides a comprehensive and objective analysis of Mphasis' property and casualty BPS offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.



Contents

1. Background

2. Revenue Summary

3. Key Offerings

4. Delivery Capability and Partnerships
 - 4.1 Delivery capabilities, tools and technology
 - 4.2 Partnerships

5. Target Markets
 - 5.1 Client base
 - 5.2 Client examples

6. Strategy

7. Strengths & Challenges
 - 7.1 Strengths
 - 7.2 Challenges

8. Outlook

Report Length

8 pages

Property and casualty BPS Vendor Assessments also available for:

WNS, CSC, Genpact, Sutherland, Accenture, Cognizant, EXL, Mphasis, TCS