



Vendor Profile

Learning Services

NIIT Limited

Report Abstract

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23-pages

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Who is This Vendor Assessment For?

NelsonHall's Learning Services profile on NIIT Limited is a comprehensive assessment of NIIT's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of Learning Services and identifying vendor suitability for Learning Services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the Learning Services sector.

Key Findings & Highlights

This NelsonHall vendor assessment analyzes NIIT Limited's offerings and capabilities in Learning Services.

NIIT Limited (NIIT) is a pure-play Managed Training Services company. NIIT's goal is to help leading companies run training like a business by maximizing training effectiveness and efficiency. It was founded in India in 1981 and opened its U.S. headquarters in Atlanta in 1991. The Corporate Learning Group (CLG), one of two business units, provides managed training services to its clients and its clients' channel partners, customers, and the extended enterprise.

NIIT provides learning content, delivery, administration, tech, and consulting services as part of a fully- or partially-outsourced model.

NIIT introduced several new services in 2019 and 2020, including Talent Pipeline as a Service (TPaaS), Stack Route training, and its virtual proctoring service. Its Learning Consulting and Advisory offering has been expanded in 2020, too, notably emphasizing reskilling/upskilling.

NIIT has a proprietary digital learning experience platform (LXP). 2020 has seen many enhancements to the LXP with a robust roadmap of ongoing developments in place for 2021.

Scope of the Report

The report provides a comprehensive and objective analysis of NIIT Limited's Learning Services offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components

- Analysis of the company's delivery structure, including the location of service delivery infrastructure.

Learning Services Vendor Assessments also Available for:

Aptara

Capgemini

Conduent

IBM Learning Services

Infopro Learning

Infosys BPM

Learning Tribes

QA

Roundtable Learning

Seertech Solutions

Tesseract Learning

Upside Learning

UpsideLMS

About The Author

Nikki is a Principal Research Analyst at NelsonHall, with shared responsibility for HRO research globally. Nikki is responsible for HRO research in the areas of Recruitment Process Outsourcing (RPO), Managed Service Program (MSP)/Contingent Workforce Services (CWS), and Learning.

Nikki has a wealth of operational experience across the entire HR function, including talent acquisition, talent development, employee engagement, employee relations, compensation, benefits, payroll, employment law, and HR systems. She also has significant experience in leading and managing business transformation/integration and cultural change projects, including outsourcing key business functions, accelerated growth via TUPE transfers, organization and process redesign, and M&A initiatives (including due diligence, rebranding, cultural realignment, and compensation and benefits changes).



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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the ‘art of the possible’ in digital operations transformation. With analysts in the U.S., U.K., and Continental Europe, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. And for vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall’s research is based on rigorous, primary research, and is widely respected for the quality, depth and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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