



NelsonHall
TRANSFORM THROUGH INSIGHT

Vendor Profile

Learning Services

NIIT MTS

Report Abstract

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NelsonHall

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Who is this Vendor Assessment for?

NelsonHall's Learning Services profile on NIIT MTS is a comprehensive assessment of NIIT MTS' offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of learning services and identifying vendor suitability for learning services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the learning services sector.

Key Findings & Highlights

The NIIT Group reorganized NIIT Limited (a 42-year-old pure-play managed training services company) into two independent companies in May 2023. Its corporate learning business was transferred to NIIT Learning Systems Limited (NLSL), doing business as NIIT Managed Training Services (NIIT MTS). NIIT MTS offers managed training services to Fortune 1000 and Global 500 corporations across North America, Europe, Australia, and the wider Asia Pacific region. NIIT MTS has 2.6k employees supporting over 100 global clients in 30+ countries. Its Skills and Careers business continues under NIIT Limited. The reorganization gives each company greater agility to pursue growth aligned with its distinct market dynamics, client segments, and product offerings.

Some of NIIT MTS' learning services were enhanced and renamed in 2024 based on its 2022 acquisition activity. It also launched its AI Factory, adding GenAI-enabled features and functionality to its services and solutions and showcasing ten core AI use cases. It will continue to invest significantly in its AI Factory in 2025.

Organizations looking for a pure-play managed training services company that helps businesses transform their learning functions through high-impact solutions (combining innovative and AI-enabled learning services and technology) should consider partnering with NIIT MTS.

Scope of the Report

The report provides a comprehensive and objective analysis of NIIT MTS' learning services offerings, capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, challenges, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization, including the location of delivery centers.

Learning Services Vendor Assessments available for:

Capgemini

GP Strategies

IBM

Infopro Learning

Infosys

NIIT MTS

NLL Academy

Ozemio (formerly G-Cube)

Seertech

Tesseract Learning

VPS.

About The Author

Nikki is a Principal Research Analyst at NelsonHall, with shared responsibility for HRO research globally. Nikki is responsible for HRO research in the areas of Learning Platforms, Learning Services, Managed Service Program (MSP), and, previously, Recruitment Process Outsourcing.

Nikki has a wealth of operational experience across the entire HR function, including talent acquisition, talent development, employee engagement, employee relations, compensation, benefits, payroll, employment law, and HR systems. She also has significant experience in leading and managing business transformation/integration and cultural change projects, including outsourcing key business functions, accelerated growth via TUPE transfers, organization and process redesign, and M&A initiatives (including due diligence, rebranding, cultural realignment, and compensation and benefits changes).



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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the “art of the possible” in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall conducts rigorous, primary research and is widely respected for the quality, depth, and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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