



Next Generation Finance & Accounting BPS

Market Analysis
Report Abstract

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Who Is This Report For?

NelsonHall’s “Next Generation Finance & Accounting BPS” report is an analysis of the “art-of-the-possible” and emerging developments within F&A outsourcing designed for:

- Sourcing managers investigating the evolution, and direction, of finance & accounting BPS
- Vendor marketing, sales and business managers developing strategies for F&A outsourcing services
- Financial analysts and investors specializing in the IT services and BPS sector.

Scope of the Report

The report is based on interviews with executives within both BPS vendors and audit firms offering finance and accounting outsourcing services.

The report analyzes the “art-of-the-possible” and emerging developments within finance and accounting BPS. In particular, the report covers:

- Client requirements from next generation F&A BPS
- The impact of RPA
- The role of platform & cloud-based services including BPaaS
- Reporting and analytics
- The evolution of commercial pricing models
- The implications for both buyers and BPS vendors.



Key Issues & Highlights

Finance and accounting BPS services is one of the most mature BPS services with well-established process models and offshore delivery capability. It is also mature in its adoption of point solutions in support of specific F&A processes.

However, F&A BPS is now undergoing a significant transformation. Firstly, F&A BPS has proved a fertile ground for RPA with significant implications for process quality, productivity improvement, and commercial renegotiation.

Secondly, BPaaS services are beginning to replace client-specific point solutions as a means of introducing new process models into particular edge processes or pain points within finance and accounting.

Thirdly, reporting has become much more real-time and drill-down with analytics playing an increasing role.

At the same time, the process focus of F&A BPS is also changing with P2P becoming less significant, R2R the current main focus of the market, and vendors beginning to address financial planning and budgeting.

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