



PeopleScout

Next Generation Recruitment Process Outsourcing

**Vendor Assessment
Report Abstract**

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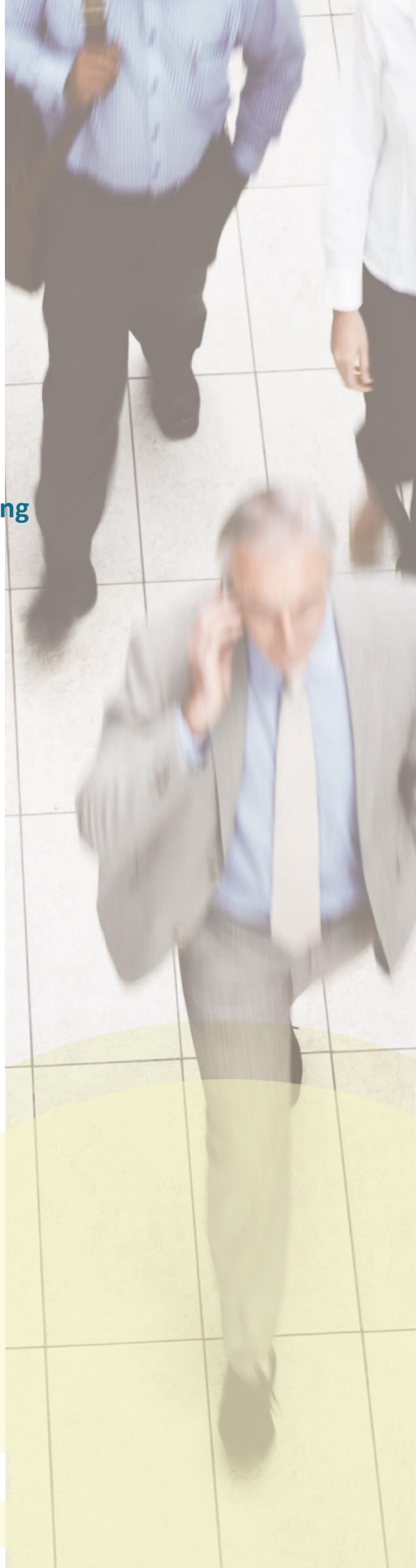
By Nikki Edwards

Principal Research Analyst

NelsonHall

26 pages

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Who Is This Vendor Assessment For?

NelsonHall's Next Generation Recruitment Process Outsourcing vendor assessment for PeopleScout is a comprehensive assessment of PeopleScout's recruitment process outsourcing (RPO) offering and capabilities, designed for:

- Sourcing managers investigating sourcing developments within RPO
- HR decision makers exploring the benefits and inhibitors of RPO as evidenced from the clients and vendor capability
- Vendor marketing, sales and business managers developing strategies to identify developments and target opportunities within managed service programs
- Financial analysts and investors specializing in, or covering the HR outsourcing industry and suppliers.

Key Findings & Highlights

PeopleScout, a part of TrueBlue, is a total workforce solutions provider offering RPO, MSP, and total talent solutions.

It has established RPOs in the banking, hospitality/travel, retail, professional services, pharmaceuticals/healthcare, and technology sectors. PeopleScout offers end to end (enterprise) RPO, project RPO, sourcing/screening, hybrid RPO, and total talent.

PeopleScout's 2016 RPO revenues increased to \$180.7m, NelsonHall estimates PeopleScout's 2017 RPO revenues at \$207.8m.

PeopleScout is focusing on promoting its tailored hybrid RPO/total talent offering. It will develop its consultancy approach to services (such as transformation and strategic workforce planning). It will grow its service delivery capacity in India and Poland to meet its growing client base; and continue to develop its platform capability (launching Affinix, its candidate engagement platform, and enhancing its Higher Insights analytics platform).



Scope of the Report

The report provides a comprehensive and objective analysis of PeopleScout's recruitment process outsourcing offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments in both its service and technology
- Analysis of the company's strengths, challenges, and outlook
- Revenue
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's key offerings (service model and service components)
- Analysis of the company's delivery capability (including the location, size and scale of delivery operations; and delivery via technology).

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Report Author

Nikki Edwards

nikki.edwards@nelson-hall.com