



Randstad Sourceright Recruitment Process Outsourcing

Vendor Assessment
Report Abstract

January 2014

By Elizabeth Rennie
HR Outsourcing Research Analyst
NelsonHall

14 pages

research.nelson-hall.com





Who Is This Vendor Assessment For?

NelsonHall's Recruitment Process Outsourcing Vendor Assessment for Randstad Sourceright is a comprehensive assessment of Randstad Sourceright's Recruitment Process Outsourcing offering and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of recruitment process outsourcing and identifying vendor suitability for recruitment process outsourcing RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector
- HR decision makers.

Key Findings & Highlights

Randstad Sourceright is a provider of talent acquisition services including permanent hiring, contingent and contractor labor and blended workforce services, and has over 100 RPO clients. Randstad Sourceright provides the following RPO services:

- RPO including job requisition, sourcing, recruitment, selection and assessment, administration and onboarding (representing 70% of clients)
- Selective RPO: management of the recruitment process for a specific business unit, skillset or location (representing 10% of clients)
- Project-based RPO: management of the entire recruitment process for shorter term hiring, when needed (representing 10% of clients)
- Recruiter-on-demand: provision of recruiters, including technology to supplement existing recruiting teams. Randstad Sourceright performs staff augmentation for ~10% of its clients
- RPO One: a product for small/medium-sized clients with 100 – 5,000 employees.

It supports a wide range of industries and sectors in placing permanent, temporary and interim positions. Randstad Sourceright has ~1,400 employees dedicated to the RPO business, mostly based in the U.S.

Randstad Sourceright targets the following sectors:

- Financial Services
- Manufacturing
- Technology
- Business services
- Telecommunications & Media.

Scope of the Report

The report provides a comprehensive and objective analysis of Randstad Sourceright's recruitment process outsourcing offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location, size and scale of delivery locations and their activities.



Contents

1.	Background
2.	Revenue Summary
3.	Key Offerings
4.	Delivery Capability and Partnerships
5.	Target Markets
6.	Strategy
7.	Strengths & Challenges
	7.1 Strengths
	7.2 Challenges
8.	Outlook

Report Length

14 pages

Report Author

Elizabeth Rennie

elizabeth.rennie@nelson-hall.com

Recruitment Process Outsourcing Vendor Assessments also Available for:

Adecco / Pontoon RPO

Alexander Mann Solutions

Aon Hewitt

Futurestep, a Korn/Ferry company

Hays

Hudson

Infosys

KellyOCG

Kenexa, an IBM company

ManpowerGroup Solutions

Pinstripe & Ochre House

AllegisTalent2

The RightThing, an ADP company