



**NelsonHall**  
TRANSFORM THROUGH INSIGHT

# Vendor Profile

CWS/MSP

## Resource Solutions

### Report Abstract

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22-pages

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## Who is This Vendor Assessment For?

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NelsonHall's CWS/MSP profile on Resource Solutions is a comprehensive assessment of Resource Solutions' offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of CWS/MSP and identifying vendor suitability for CWS/MSP RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the CWS/MSP sector.

## Key Findings & Highlights

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This NelsonHall vendor assessment analyzes Resource Solutions' offerings and capabilities in CWS/MSP.

Resource Solutions was established in 1997 to offer outsourced recruitment services. It served as an extension to Robert Walters' recruiting services (founded in 1985 by Robert Walters) for a financial services client who wanted to expand into Singapore.

Resource Solutions offers a range of contingent workforce solutions (MSP, SOW, Services Procurement), permanent solutions (full RPO, modular RPO, and project RPO), total talent solutions, advisory, pre-employment screening, and onboarding services, with a focus on recruiting high-end white-collar roles.

Resource Solutions launched several new offerings (services and tools) in 2020.

It has seen traction in its core industries and newer sectors such as clean energy. It will work with small through large organizations and focus on the U.K. and European markets in 2021.

## Scope of the Report

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The report provides a comprehensive and objective analysis of Resource Solutions' CWS/MSP offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue/SUM estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's service delivery organization (including delivery locations).

## **CWS/MSP Vendor Assessments also Available for:**

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AMS

Avencia

CXC Global

Guidant Global

Hudson RPO

KellyOCG

Lorien

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PRO Unlimited

Randstad Sourceright

Resourgenix

Sanderson Plc

talentCRU

WilsonHCG

## About The Author

Nikki is a Principal Research Analyst at NelsonHall, with shared responsibility for HRO research globally. Nikki is responsible for HRO research in the areas of Recruitment Process Outsourcing (RPO), Managed Service Program (MSP)/Contingent Workforce Services (CWS), and Learning.

Nikki has a wealth of operational experience across the entire HR function, including talent acquisition, talent development, employee engagement, employee relations, compensation, benefits, payroll, employment law, and HR systems. She also has significant experience in leading and managing business transformation/integration and cultural change projects, including outsourcing key business functions, accelerated growth via TUPE transfers, organization and process redesign, and M&A initiatives (including due diligence, rebranding, cultural realignment, and compensation and benefits changes).



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## About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the ‘art of the possible’ in digital operations transformation. With analysts in the U.S., U.K., and Continental Europe, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. And for vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall’s research is based on rigorous, primary research, and is widely respected for the quality, depth and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at [guy.saunders@nelson-hall.com](mailto:guy.saunders@nelson-hall.com)

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