



Resource Solutions

Next Generation RPO

**Vendor Assessment
Report Abstract**

March 2019

By Nikki Edwards

**Principal Research Analyst
NelsonHall**

15 pages

research.nelson-hall.com





Who Is This Vendor Assessment For?

NelsonHall's Next Generation recruitment process outsourcing (RPO) vendor assessment for Resource Solutions is a comprehensive assessment of Resource Solutions' RPO offering and capabilities, designed for:

- Sourcing managers investigating sourcing developments within RPO
- HR decision makers exploring the benefits and inhibitors of RPO as evidenced by the clients and vendor capability
- Vendor marketing, sales and business managers developing strategies to identify developments and target opportunities within RPOs
- Financial analysts and investors specializing in or covering the HR outsourcing industry and suppliers.

Key Findings & Highlights

Resource Solutions, a recruitment process outsourcing (RPO) and managed service program (MSP) provider, and is one of three divisions of Robert Walters Plc.

Resource Solutions manages 40 RPO clients, with established RPOs in BSI, healthcare, professional services, and technology (including FinTech).

Resource Solutions offers end-to-end (enterprise) RPO, project RPO, sourcing and screening, and hybrid RPO services.

In 2018, Resource Solutions' RPO revenue was \$422.7m.

In 2019, Resource Solutions will focus on creating a consumer-like candidate experience across its program/service/delivery offering; expanding its global support infrastructure and give development opportunities to its employees (in different sectors/locations).



Scope of the Report

The report provides a comprehensive and objective analysis of Resource Solutions' RPO offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments in both its service and technology
- Analysis of the company's strengths, challenges, and outlook
- Revenue
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's key offerings (service model and service components)
- Analysis of the company's delivery capability (including the location, size, and scale of delivery operations; and delivery via technology).

Contents

1.	Background
2.	Revenue Summary
3.	Key Offerings
	3.1 Service Models
	3.2 Resource Solutions' Service Offerings
	3.3 Process SLAs/KPIs
4.	Delivery Capability and Partnerships
	4.1 Geographic Footprint
	4.2 Proprietary Technology
	4.3 Technology Partners
	4.4 Analytics and Automation
5.	Target Markets
	5.1 Resource Solutions' Target Markets
	5.2 Examples of Key Clients
6.	Strategy
7.	Strengths & Challenges
	7.1 Strengths
	7.2 Challenges
8.	Outlook

Report Length

15 pages

Report Author

Nikki Edwards

nikki.edwards@nelson-hall.com