

RPO & Total Talent

Resource Solutions

Report Abstract	Contents of Full Report
February 2023	1. Background
	2. Revenue Summary
	3. Key Offerings
By Nikki Edwards	4. Delivery Capability and Partnerships
	5. Target Markets
Principal Research Analyst	6. Strategy
NelsonHall	7. Strengths & Challenges
	7.1. Strengths
	7.2. Challenges
21 pages	8. Outlook

21 pages



Who is this Vendor Assessment for?

NelsonHall's RPO & Total Talent profile on Resource Solutions is a comprehensive assessment of Resource Solutions' offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of RPO/Total Talent solutions and identifying vendor suitability for RPO/Total Talent RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the RPO/Total Talent sector.

Key Findings & Highlights

This NelsonHall vendor assessment analyzes Resource Solutions' offerings and capabilities in RPO & Total Talent.

Resource Solutions, a managed service program (MSP) and recruitment process outsourcing (RPO) provider, was established in 1997 to offer outsourced recruitment services. It originated as an extension to Robert Walters' recruiting services (founded in 1985 by Robert Walters) to deliver outsourced solutions for its clients.

Resource Solutions has over 50 clients across all sectors, covering 55 countries, with 1,600+ staff.

Buyers should take note of the client case studies highlighted in this report, which include a virtual career fair that helped fill 180+ roles for a U.S.-based pharmaceuticals client and a diverse graduate hiring initiative (focusing on gender diversity) for a MENA-based banking sector client.

Scope of the Report

The report provides a comprehensive and objective analysis of Resource Solutions' RPO & Total Talent offerings, capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue/SUM estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's service delivery organization (including delivery locations).



RPO & Total Talent Vendor Assessments also available for:

ADP	
Advanced RPO	
Cielo	
IBM	
Lorien	
Manpower Talent Solutions	
NXTThingRPO	
Orion Talent	
Page Outsourcing	
PeopleScout	
Pontoon Solutions	
PSG Global Solutions	
Sanderson	
Sevenstep RPO	
WilsonHCG.	



About The Author

Nikki is a Principal Research Analyst at NelsonHall, with shared responsibility for HRO research globally. Nikki is responsible for HRO research in the areas of Recruitment Process Outsourcing (RPO), Managed Service Program (MSP)/Contingent Workforce Services (CWS), and Learning.

Nikki has a wealth of operational experience across the entire HR function, including talent acquisition, talent development, employee engagement, employee relations, compensation, benefits, payroll, employment law, and HR systems. She also has significant experience in leading and managing business transformation/integration and cultural change projects, including outsourcing key business functions, accelerated growth via TUPE transfers,



organization and process redesign, and M&A initiatives (including due diligence, rebranding, cultural realignment, and compensation and benefits changes).

Nikki can be contacted at:

- Email: nikki.edwards@nelson-hall.com
- Twitter: @ NikkiE_NH

About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the 'art of the possible' in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall conducts rigorous, primary research and is widely respected for the quality, depth, and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

Boston

Riverside Center, 275 Grove Street, Suite 2-400, Newton Massachusetts 02466 Phone: +1 857 207 3887

London

Unit 6, Millars Brook, Molly Millars Lane, Wokingham, RG41 2AD Phone: +44 (0)203 514 7522

Paris

115 rue de Reuilly, 75020 Paris Phone: +33 (0)6 23 81 17 54

Copyright © 2023 by NelsonHall. All rights reserved. No part of the publication may be reproduced or distributed in any form, or by any means, or stored in a database or retrieval system, without the prior written permission of the publisher. The information provided in this report shall be used only by the employees of and within the current corporate structure of NelsonHall's clients, and will not be disclosed to any other organization or person including parent, subsidiary, or affiliated organization without prior written consent of NelsonHall. NelsonHall exercises its best efforts in preparation of the information provided in this report and believes the information contained herein to be accurate. However, NelsonHall shall have no liability for any loss or expense that may result from incompleteness or inaccuracy of the information provided.