

CWS/MSP

# Resource Solutions

## Report Abstract

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28-pages

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## Who is This Vendor Assessment For?

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NelsonHall's CWS/MSP profile on Resource Solutions is a comprehensive assessment of Resource Solutions' offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of CWS/MSP and identifying vendor suitability for CWS/MSP RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the CWS/MSP sector.

## Key Findings & Highlights

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This NelsonHall vendor assessment analyzes Resource Solutions' offerings and capabilities in CWS/MSP.

Resource Solutions was established in 1997 to offer outsourced recruitment services. It served as an extension to Robert Walters' recruiting services (founded in 1985 by Robert Walters) for a financial services client who wanted to expand into Singapore.

Resource Solutions' non-permanent workforce solutions comprise Core MSP, Workforce Consultancy Model, and SOW provision (services procurement). It also offers RPO and total talent solutions.

Resource Solutions launched several new offerings and evolved existing offerings (services and tools) in 2021/2022.

In 2022/2023, Resource Solutions will target client groups in sectors that it already supports, new sectors, core (where it has abundant case studies), heavyweights (with aspirational targets), and specific logos (pre-IPO status).

## Scope of the Report

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The report provides a comprehensive and objective analysis of Resource Solutions' CWS/MSP offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue/SUM estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's service delivery organization (including delivery locations).

## **CWS/MSP Vendor Assessments also Available for:**

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CXC Global

Hudson RPO

Lorien

Morson Talent

Page Outsourcing

Pontoon Solutions

PRO Unlimited

Randstad Sourceright

Resourgenix

Sanderson

TalentCRU

Talent Solutions TAPFIN

WilsonHCG.

## About The Author

Nikki is a Principal Research Analyst at NelsonHall, with shared responsibility for HRO research globally. Nikki is responsible for HRO research in the areas of Recruitment Process Outsourcing (RPO), Managed Service Program (MSP)/Contingent Workforce Services (CWS), and Learning.

Nikki has a wealth of operational experience across the entire HR function, including talent acquisition, talent development, employee engagement, employee relations, compensation, benefits, payroll, employment law, and HR systems. She also has significant experience in leading and managing business transformation/integration and cultural change projects, including outsourcing key business functions, accelerated growth via TUPE transfers, organization and process redesign, and M&A initiatives (including due diligence, rebranding, cultural realignment, and compensation and benefits changes).



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