



NelsonHall
TRANSFORM THROUGH INSIGHT

Vendor Profile

Strategic Insights in Revenue Cycle Management (RCM)

Sagility

Report Abstract

May 2025

By Bilal Chaudhry

NelsonHall

14 pages

Contents of Full Report

1. Introduction
2. Revenue Summary
3. Key Offerings
4. Delivery Capability and Partnerships
5. Target Markets
6. Strategy
7. Strengths & Challenges
 - 7.1. Strengths
 - 7.2. Challenges
8. Outlook

Who is this Vendor Assessment for?

NelsonHall's Strategic Insights in Revenue Cycle Management (RCM) profile on Sagility is a comprehensive assessment of Sagility's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of Sagility and identifying vendor suitability for end-to-end revenue cycle management BPS outsourcing RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the end-to-end revenue cycle management sector.

Key Findings & Highlights

Founded in 2000, Sagility is a global healthcare focused business process management (BPM) firm headquartered in Westminster, CO, U.S., with ~38k employees worldwide. Sagility's overall revenue cycle management business offers end-to-end front, middle, and back-end services, BPaaS, analytics and reporting, process optimization and digital platforms. This includes real-time solutions to enhance the claims process, eligibility verification, and streamline healthcare provider and payers' administrative workflows, reduce denials, and improve reimbursements.

NelsonHall estimates Sagility's revenue cycle management business globally accounts for ~5%~10% of Sagility's total revenue.

Scope of the Report

The report provides a comprehensive and objective analysis of Sagility's Strategic Insights in Revenue Cycle Management (RCM) offerings, capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, challenges, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization, including the location of delivery centers.

Strategic Insights in Revenue Cycle Management (RCM) Assessments also available for:

Atos

Availity

Cognizant

Exela Technologies

Firstsource

Genpact

Omega Healthcare

WNS.

About The Author

Bilal is a Principal Analyst with global responsibility for NelsonHall's Healthcare & Insurance BPS research program.

Bilal joined NelsonHall from PwC in June 2023, and has worked in various consulting roles assisting Fortune 100 clients since 2015. His projects have included aggressive cost-saving initiatives, digital transformation, and BPO delivery in the healthcare and insurance space.

Bilal can be contacted at:

- Email: Bilal.Chaudhry@nelson-hall.com
- Twitter: [@BilalCH_NH](https://twitter.com/BilalCH_NH)



About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the “art of the possible” in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall conducts rigorous, primary research and is widely respected for the quality, depth, and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

Boston

Riverside Center, 275 Grove Street, Suite 2-400, Newton Massachusetts 02466
Phone: +1 857 207 3887

London

29 Rose Hill
Binfield
Bracknell, RG42 5LH
Phone: +44(0) 208 638 7282

Paris

115 rue de Reuilly,
75020 Paris
Phone: +33 (0)6 23 81 17 54

Copyright © 2025 by NelsonHall. All rights reserved. No part of the publication may be reproduced or distributed in any form, or by any means, or stored in a database or retrieval system, without the prior written permission of the publisher. The information provided in this report shall be used only by the employees of and within the current corporate structure of NelsonHall's clients, and will not be disclosed to any other organization or person including parent, subsidiary, or affiliated organization without prior written consent of NelsonHall. NelsonHall exercises its best efforts in preparation of the information provided in this report and believes the information contained herein to be accurate. However, NelsonHall shall have no liability for any loss or expense that may result from incompleteness or inaccuracy of the information provided.