



Digital Manufacturing Services

T-Systems

Report Abstract

June 2021

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12 pages

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Who is This Vendor Assessment For?

NelsonHall's digital manufacturing services profile on T-Systems is a comprehensive assessment of T-Systems' offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of digital, industrial IoT, and industrial IT services
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the IT services sector and examining growth areas within IT services.

Key Findings & Highlights

This NelsonHall vendor assessment analyzes T-Systems' offerings and capabilities in digital manufacturing services.

T-Systems has a background in the manufacturing industry for two reasons: the German economy's nature with the high number of large manufacturing firms. Historically, T-Systems had acquired two IT service captives from two tier-one automotive OEMs: gedas (Volkswagen, 2005) and debis (Daimler, 1999).

T-Systems services many manufacturing firms globally, including 13 of the top 20 OEMs. The company focuses on seven major manufacturing firms: Airbus, BMW, Bosch, Continental, Daimler, Siemens, and Volkswagen. T-Systems tends to focus on discrete manufacturing clients.

The company has ~3,000 employees (representing ~8% of its headcount), servicing manufacturing and automotive clients, providing mostly PLM, SCM, MOM and industry 4.0 services. Out of these 3,000 employees, 800 live abroad.

The company has a background in PLM and PDM services, product design and engineering, working with PTC, Dassault Systemes, Siemens, and increasingly Aras (open source). PLM and PDM services remain a core activity of T-Systems' manufacturing activities.

T-Systems has grouped under the Smart Manufacturing name its digital manufacturing capabilities.

Scope of the Report

The report provides a comprehensive and objective analysis of T-Systems' digital manufacturing service offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

Digital Manufacturing Services Vendor Assessments also Available for:

- Accenture
- Atos
- Capgemini
- Cyient
- DXC Technology
- IBM GBS
- Infosys
- LTTS
- Samsung SDS
- Sopra Steria
- Tata Elxsi
- TCS
- Tech Mahindra
- T-Systems
- Wipro.

About The Author

Dominique Raviart is the IT Services Practice Director at NelsonHall, with global responsibility for IT Services research programs.

Dominique covers IT Services research in the areas of Software Testing/QA, Big Data and Analytics Services, Salesforce services, and IoT Services. Dominique has been part of NelsonHall's IT Services analyst team since 2007, providing comprehensive and insightful coverage of IT services markets in the world. In particular, he is widely known for his extensive knowledge and coverage of software testing, having examined recently digital testing and DevOps/continuous testing. Dominique assists both buy-side and vendor organizations in assessing opportunities and supplier capability across IT service lines.

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About NelsonHall

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We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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