



TAPFIN Managed Service Program

**Vendor Assessment
Report Abstract**

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14 pages

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Who Is This Vendor Assessment For?

NelsonHall's Managed Service Program vendor assessment for TAPFIN is a comprehensive assessment of TAPFIN's managed service program (MSP) offering and capabilities, designed for:

- Sourcing managers investigating sourcing developments within MSP
- HR decision makers exploring the benefits and inhibitors of MSP as evidenced from the clients and vendor capability
- Vendor marketing, sales and business managers developing strategies to identify developments and target opportunities within managed service programs
- Financial analysts and investors specializing in, or covering the HR outsourcing industry and suppliers.

Key Findings & Highlights

TAPFIN is part of ManpowerGroup Solutions, which is itself a division of ManpowerGroup, a \$19bn employment services company headquartered in Milwaukee, Wisconsin.

TAPFIN was founded as an independent and vendor neutral MSP provider before being acquired by IT services provider Comsys. In 2010, ManpowerGroup purchased Comsys and TAPFIN became part of ManpowerGroup Solutions. This acquisition was a critical step in the evolution of the company as it enabled ManpowerGroup Solutions to offer a higher value of service, with MSP service levels that go beyond a pure staffing model of engagement. The name TAPFIN was maintained to reflect the nature of its business which is primarily vendor neutral.

In 2014, TAPFIN managed ~4k suppliers under management, its network of suppliers spanning ~90 countries. It currently has engagements across 49 countries, is providing services to ~59 countries, and has the capability to offer services to ~80 countries. Its spend under management was \$11.628bn in 2014, generated by a client base of ~400.

Scope of the Report

The report provides a comprehensive and objective analysis of TAPFIN's managed service program offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location, size and scale of delivery locations and their activities.



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Report Length

14 pages

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Managed Service Program Vendor Assessments also Available for:

Advantage xPO

Allegis Global solutions

Alexander Mann Solutions

Allegis Global Solutions

Capita

DCR Workforce

Hudson

KellyOCG

Pontoon

TAPFIN

Volt