



TCS

Digital Banking Services

**Vendor Assessment
Report Abstract**

March 2018

by Andy Efstathiou

Director

NelsonHall

10 pages





Who Is This Vendor Assessment For?

NelsonHall's Digital Banking Services Vendor Assessment for TCS is a comprehensive assessment of TCS's Digital Banking Services offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of capital market process outsourcing and identifying vendor suitability for Digital Banking services RFPs
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.



Key Findings & Highlights

This NelsonHall assessment analyzes TCS's offerings and capabilities in Digital Banking services. TCS is one of a number of banking operations services companies analyzed in NelsonHall's comprehensive industry analysis programs.

Overview

Detailed information on TCS is provided in NelsonHall's Key Vendor Assessment for TCS. Over ten years ago, TCS began developing capabilities that would become part of its digital services when it developed palmtop applications for many of its clients across multiple industries. Approximately ten years ago, TCS developed a branchless banking platform for Skandia Bank, which gave TCS capabilities which are now part of its digital services.

In 2011, TCS concluded that the future of IT services is digital by default; TCS believes that the only way for technology vendors to stay in business over the long run is to deliver digital services. It decided to actively pursue a digital technology services strategy and to build out a digital service set of offerings, which it would take to clients. Typically, TCS responds to tier one client requests for digital services, and proposes digital services to mid-tier clients as a method of solving client's challenges.

Contents

1. Background

2. Revenue Summary

3. Key Offerings

4. Delivery Capabilities & Partnerships

5. Target Markets

6. Strategic Direction

7. Strengths & Challenges
 - 7.1 Strengths

 - 7.2 Challenges

8. Outlook

Scope of the Report

The report provides a comprehensive and objective analysis of Digital Banking services offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphases and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

Report Length

10 pages

Report Author

Andy Efstathiou

andy.efstathiou@nelson-hall.com

Digital Banking Services Vendor Assessments Also Available for:

Atos

Avaloq

Capco

Capgemini

DXC

EXL Services

Genpact

Infosys

Mphasis

NIIT Tech

Syntel

Tata BSS

Tech Mahindra

Tieto

TCS
Virtusa
Wipro