

# Transforming Intelligent Automation in Banking TCS

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# Who is this Vendor Assessment for?

This 'Transforming Intelligent Automation in Banking' profile is a comprehensive assessment of TCS' offerings and capabilities for the BFS sector, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of intelligent automation process services and identifying vendor suitability for intelligent automation services in banking RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

# **TCS Findings & Highlights**

TCS works to help its clients transform their operations into digital delivery. When it addresses process improvement, it starts using a "Machine First" approach, which looks to automate all manual processes it can. It has extended this approach to include "Hyper-Automation", the automation of entire processes, not just tasks. TCS expands its capabilities in this area with investments in technology and partnerships. Its key partnership initiative is the co-innovation (COIN) network, which coordinates a network of experts from multiple technologies and business worlds to work on joint innovations for TCS' large customers.

TCS primarily delivers IA services to tier one and global financial institutions. It has a primary focus on the banking industry and generates 31.4% of its revenues from BFS. Its overall BFS business supports clients looking to transform their legacy systems and processes into modern systems and processes. It deploys its BaNCS core banking platform, usually modules of BaNCS, to deliver core modernization. It provides IA, design, development, and implementation services to support operational transformation. It is expanding its delivery options for clients with SaaS and BPaaS offerings for IA enablement.

## **Scope of the Report**

The report provides a comprehensive and objective analysis of TCS's BFS-focused intelligent automation service offerings and capabilities and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and kTCS service components
- Analysis of the company's delivery organization including the location of delivery locations.



# Intelligent Automation Services in BFS Vendor Assessments also available for:

| Accelirate    |  |  |
|---------------|--|--|
| Capgemini     |  |  |
| Coforge       |  |  |
| Datamatics    |  |  |
| EY            |  |  |
| Firstsource   |  |  |
| FIS           |  |  |
| Infosys       |  |  |
| L&T Infotech  |  |  |
| Mphasis       |  |  |
| Sopra Steria  |  |  |
| TCS           |  |  |
| Tech Mahindra |  |  |
| UST           |  |  |
| Wipro.        |  |  |
|               |  |  |



## **About The Author**

Andy is the Banking Sourcing Research Director at NelsonHall, where he has global responsibility for Retail and Commercial Banking and Capital Markets.

Andy assists both buy-side and vendor organizations in assessing opportunities and supplier capability across Banking services, including in the areas of Core Banking, Payments, Mortgages & Loans, and Securities Processing. In these domains, Andy covers professional services, hosting, and BPS.

Andy assists both buy-side and vendor organizations in financial services to assess opportunities and success factors in the application of technology and BPS. This increasingly encompasses all things digital.

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## **About NelsonHall**

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the 'art of the possible' in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall's research is based on rigorous, primary research, and is widely respected for the quality, depth, and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com



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