

TCS
Multi-Process HR Outsourcing

Vendor Assessment

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12 pages







Who Is This Vendor Assessment For?

NelsonHall's Multi-Process HR Outsourcing (MPHRO) Vendor Assessment for TCS is a comprehensive assessment of TCS' MPHRO offering and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of MPHRO and identifying vendor suitability for MPHRO RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the MPHRO sector.



Key Findings & Highlights

TCS is an Indian headquartered human resources business process outsourcing (HR BPO) provider offering MPHRO, payroll, and learning BPO services.

The company's multi-process HR outsourcing (MPHRO) offering includes workforce administration, payroll including time and attendance, benefits administration, compensation administration, resourcing and recruitment services, and talent management including learning and performance.

TCS primarily targets its existing BPO clients for its HRO services; typically F&A clients. TCS targets both large market and mid-market organizations for its MPHRO services, with $\sim\!60\%$ of its clients coming from the large market.

The company has 20 external MPHRO clients and serves ~300k employees.

Scope of the Report

The report provides a comprehensive and objective analysis of TCS' multiprocess HR outsourcing offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.



Contents

Background 1. **Revenue Summary** 3. **Key Offerings** 4. **Delivery Capability and Partnerships** 5. **Target Markets** 6. Strategy 7. Strengths & Challenges 7.1 Strengths 7.2 Challenges 8. Outlook

Report Length

12 pages

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MPHRO Vendor Assessments Also Available for:

Accenture

ADP

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