

Transforming Wealth and Asset
Management Services
Market Assessment and Forecast

Market Analysis Abstract

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Who Is This Report For?

NelsonHall's "Transforming Wealth and Asset Management Services" report is a comprehensive market assessment report designed for:

- Sourcing managers investigating sourcing developments within the wealth and asset management services industry
- Vendor marketing, sales, and business managers developing strategies to target service opportunities within the wealth and asset management services industry
- Financial analysts and investors specializing in the wealth and asset management services industry sector.



Key Findings & Highlights

W&A services is an evolving business with tier 1 managers looking for single process customized services and migration to the cloud. Smaller managers require productized services. All managers are increasing their data management and process discovery buy. In the future, clients will continue to focus on data management and migrate to a hybrid multicloud. Operational delivery will become agile to support reducing time-to-market and support volume fluctuations.

Scope of the Report

The report analyzes the global market for the wealth and asset management services industry and addresses the following questions:

- What is the current and future market for wealth and asset management services?
- What is the size and growth of the wealth and asset management services by market segment?
- Within wealth and asset management services, which processes are emerging strongly?
- What are the market segments for wealth and asset management services and their characteristics? What are the drivers, benefits, and inhibitors for each segment? What are vendor capabilities by segment?
- What technologies and platforms are being utilized and what are the implications by market segment?
- What are vendor challenges and critical success factors by market segment?
- How vendors are positioned within each wealth and asset management services segment?
- Additional topics include contract lengths; pricing models; partnerships; acquisitions; delivery center locations and the use of offshoring; vendor targeting by client size, geography, and industry.

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Changing Market Dynamics
 Customer Requirements
 Market Size and Growth
 Vendor Market Shares
 Vendor Offerings & Targeting
 Vendor Challenges and Success Factors
 Appendix A: Service Definitions

Report Length

82 pages, consisting of 6 chapters and 2 Appendices

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Appendix B: Vendor Details

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