



# UiPath

**RPA & AI Technology Evaluation**

**Vendor Assessment  
Report Abstract**

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## Who Is This Vendor Assessment For?

NelsonHall's RPA and AI vendor assessment for UiPath is a comprehensive assessment of UiPath's RPA offering and capabilities, designed for:

- Sourcing managers investigating sourcing developments within RPA
- Automation decision makers exploring the benefits and inhibitors of RPA as evidenced from the clients and vendor capability
- Vendor marketing, sales and business managers developing strategies to identify developments and target opportunities within managed service programs
- Financial analysts and investors specializing in, or covering the RPA industry and suppliers.

## Key Findings & Highlights

The founders began creating automation libraries in 2005, subsequently in 2013 forming the company as Deskover and launching the first UiPath Desktop Automation product based on Microsoft Workflow Designer. One of the initial uses of this product was with Sutherland Global Services.

In 2015, Deskover, with ten employees, became UiPath. The company formed partnerships with BPS firms including Cognizant, Capgemini, and NIIT, and with specialist professional services companies including Symphony, Genfour, and Virtual Operations.

In April 2016, UiPath launched its Front Office and Back Office Server Suites based on its Server 2.0 architecture, and by the end of 2017 had grown to ~500 employees.

BFSI is UiPath's top industry vertical, but it also has a presence in (in order) manufacturing, retail, healthcare, energy and utilities, transportation, telecoms, and public-sector industries.

UiPath's primary offerings include UiPath Enterprise RPA Platform, its primary robotic automation software platform; UiPath Academy, a free and open online training platform for RPA professionals; and UiPath Community, a 'free to start' version of UiPath RPA for small organizations, individuals, and universities.



## Scope of the Report

The report provides a comprehensive and objective analysis of UiPath's offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments in both its service and technology
- Analysis of the company's strengths, challenges, and outlook
- Revenue
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's key offerings (service model and service components)
- Analysis of the company's delivery capability (including the location, size and scale of delivery operations; and delivery via technology).

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## Report Length

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