



Transforming Mortgage and Loan Services

Virtusa

Report Abstract

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8 pages

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Who is this Vendor Assessment for?

NelsonHall's 'Transforming Mortgage and Loan Services' profile on Virtusa is a comprehensive assessment of Aspire Systems's offerings and capabilities for the mortgage and loan sector, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of technology and operational services and identifying vendor suitability for mortgage and loan services in RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

Findings & Highlights

Virtusa is an IT services vendor focused on software engineering. It employs its "Engineering first" focus to build use cases for emerging technology trends aligned with industry requirements. In lending, it has focused its digital engineering on four pillars:

- Deployment of AI-based web analytics to build scoring models
- Smart covenant management using AI
- Collection forecasting and warnings
- Application simplification using Pega tools.

Virtusa has worked with the BFS industry for 30 years, and it is one of its largest verticals. The company has provided engineering services for lending solutions for 25 years and works primarily with large lenders.

Scope of the Report

The report provides a comprehensive and objective analysis of Aspire Systems's BFS-focused mortgage and loan service offerings and capabilities and market and financial strength, including:

- Identification of the company's strategy, offerings, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and Virtusa service components
- Analysis of the company's delivery organization including the location of delivery centers.

Mortgage and Loan Services Vendor Assessments also available for:

Aspire Systems

Avaloq

Capgemini

Coforge

Genpact

Happiest Minds

Virtusa

Kyndryl

LTI Mindtree

Quantiphi

Sopra Steria

TCS

Virtusa

Wipro

WNS.

About The Author

Andy is the Banking Sourcing Research Director at NelsonHall, where he has global responsibility for Retail and Commercial Banking and Capital Markets.

Andy assists both buy-side and vendor organizations in assessing opportunities and supplier capability across Banking services, including in the areas of Core Banking, Payments, Mortgages & Loans, and Securities Processing. In these domains, Andy covers professional services, hosting, and BPS.

Andy assists both buy-side and vendor organizations in financial services to assess opportunities and success factors in the application of technology and BPS. This increasingly encompasses all things digital.

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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the ‘art of the possible’ in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall’s research is based on rigorous, primary research, and is widely respected for the quality, depth, and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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