

Property & Casualty Operations Transformation WNS

Report Abstract

November 2023

Bilal Chaudhry

Principal Insurance Analyst

NelsonHall

17 pages

Contents of Full Report

- 1. Introduction
- 2. Revenue Summary
- 3. Key Offerings
- 4. Delivery Capability and Partnerships
- 5. Target Markets
- 6. Strategy
- 7. Strengths & Challenges
 - 7.1. Strengths
 - 7.2. Challenges
- 8. Outlook



Who is this Vendor Assessment for?

NelsonHall's P&C Operations Transformation profile on WNS is a comprehensive assessment of WNS' offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of WNS and identifying vendor suitability for P&C Operations Transformation RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the P&C Operations Transformation sector.

Key Findings & Highlights

This NelsonHall vendor assessment analyzes WNS' offerings and capabilities in Property and Casualty Operations Transformation.

WNS is a global business process management company headquartered in Mumbai, India. It offers industry services across various domains, including BFSI, healthcare, life sciences, retail, consumer products, manufacturing, travel & hospitality, shipping & logistics, and professional services. Overall, WNS has over 600 clients globally with a net revenue of \$1.16bn for FY 2023. WNS has ~60,000 employees and operates out of 67 delivery centers across North America, EMEA, and APAC regions.

WNS' insurance business covers the end-to-end insurance value chain for life, annuity and general insurers, brokers, loss adjusters, syndicates and managing general agents ("MGAs") in the Lloyd's of London market space. The insurance vertical globally accounts for ~23% of WNS' total revenue.

Scope of the Report

The report provides a comprehensive and objective analysis of WNS' Property and Casualty Operations Transformation services. offerings, capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, challenges, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization, including the location of delivery centers.



Property and Casualty Operations Transformation services Vendor Assessments also available for:

υg	116	==	SC	1

Cognizant

DXC Technology

Genpact

Mphasis

Tata Consultancy Services (TCS)

Xceedance



About The Author

Bilal is a Principal Analyst with global responsibility for NelsonHall's Healthcare & Insurance BPS research program.

Bilal joined NelsonHall from PwC in June 2023, and has worked in various consulting roles assisting Fortune 100 clients since 2015. His projects have included aggressive cost-saving initiatives, digital transformation, and BPO delivery in the healthcare and insurance space.

Bilal can be contacted at:

Email: Bilal.Chaudhry@nelson-hall.com

Twitter: @BilalCH NH



About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the "art of the possible" in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall conducts rigorous, primary research and is widely respected for the quality, depth, and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

Boston

Riverside Center, 275 Grove Street, Suite 2-400, Newton Massachusetts 02466 Phone: +1 857 207 3887

London

29 Rose Hill Binfield Bracknell, RG42 5LH Phone: +44(0) 208 638 7282

Paris

115 rue de Reuilly,75020 Paris

Phone: +33 (0)6 23 81 17 54

Copyright © 2023 by NelsonHall. All rights reserved. No part of the publication may be reproduced or distributed in any form, or by any means, or stored in a database or retrieval system, without the prior written permission of the publisher. The information provided in this report shall be used only by the employees of and within the current corporate structure of NelsonHall's clients, and will not be disclosed to any other organization or person including parent, subsidiary, or affiliated organization without prior written consent of NelsonHall. NelsonHall exercises its best efforts in preparation of the information provided in this report and believes the information contained herein to be accurate. However, NelsonHall shall have no liability for any loss or expense that may result from incompleteness or inaccuracy of the information provided.