



# WilsonHCG

## Recruitment Process Outsourcing

Vendor Assessment  
Report Abstract

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## Who Is This Vendor Assessment For?

NelsonHall's recruitment process outsourcing vendor assessment for WilsonHCG is a comprehensive assessment of WilsonHCG's recruitment process outsourcing offering and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of recruitment process outsourcing and identifying vendor suitability for recruitment process outsourcing RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector
- HR decision makers.

## Key Findings & Highlights

WilsonHCG is a specialist RPO and talent solutions consulting service provider operating across North America, Europe, Asia Pacific and Latin America. It has ~600 RPO dedicated employees serving ~54 RPO clients (with contracts of greater than one year in duration), across 35 countries and in twenty languages. It has a local presence in the U.S., Canada, U.K., Poland, Australia, Singapore, and India. In 2015, the total number of requisitions managed by WilsonHCG was estimated at ~30k.

WilsonHCG's key RPO offerings are enterprise RPO, project PRO, multi-country RPO, blended talent solutions, and specialist programs which include veteran, university, and diversity recruitment. WilsonHCG also offers consulting services and executive search.

WilsonHCG serves ~74 RPO clients, ~54 of which are long term RPO clients with contracts of one or more years. In 2015 it managed ~30k requisitions. WilsonHCG does not target by industry, and its client base is diversely spread across a number of industries.

WilsonHCG has recently undertaken the following initiatives:

- In March 2015, WilsonHCG acquired Sumner Grace to expand its recruitment consulting capability. Sumner Grace is a U.S. based HR consulting firm
- April 2015: WilsonHCG acquired Head2Head to expand geographically to Canada. Head2Head is a Canadian headquartered organization offering RPO, MSP and staffing services
- In November 2015, WilsonHR and Head2Head combined and branded as WilsonCTS to provide contingent talent solutions offering contingent staffing, permanent placement, temp-to-perm, and blended talent solutions.

With the acquisition of Sumner Grace, WilsonHCG is offering more robust talent consulting offerings such as employer branding, HR transformation, workforce planning, HR technology assessment and implementation, talent strategy, and operating model design.

## Scope of the Report

The report provides a comprehensive and objective analysis of WilsonHCG's recruitment process outsourcing offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location, size and scale of delivery locations and their activities.



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## Report Length

12 pages

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## Recruitment Process Outsourcing Vendor Assessments also Available for:

ADP  
Alexander Mann Solutions  
Allegis Global Solutions  
Capita  
Cielo  
Futurestep, a Korn/Ferry company  
Hudson  
IBM  
KellyOCG  
ManpowerGroup Solutions  
PeopleScout  
Randstad Sourceright  
RTM  
Seven Step RPO  
Yocto – The RPO Division of TMP Worldwide U.K.