



talentCRU

Next Generation RPO

Vendor Assessment
Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's Next Generation recruitment process outsourcing (RPO) vendor assessment for talentCRU is a comprehensive assessment of talentCRU's RPO offering and capabilities, designed for:

- Sourcing managers investigating sourcing developments within RPO
- HR decision makers exploring the benefits and inhibitors of RPO as evidenced by the clients and vendor capability
- Vendor marketing, sales and business managers developing strategies to identify developments and target opportunities within RPOs
- Financial analysts and investors specializing in or covering the HR outsourcing industry and suppliers.

Key Findings & Highlights

talentCRU is a talent acquisition, and management solutions company focused on the South African market.

talentCRU manages six RPO clients, with established RPOs in banking, insurance, technology, and telco.

talentCRU offers end-to-end RPO, pilot RPO, project RPO, hosted recruitment, talent consulting/advisory, and compliance services.

In 2018 talentCRU's RPO revenue was ~\$4.2m.

talentCRU will focus on continuing to grow the number of enterprise clients (by introducing pilot RPO programs), will expand its project RPO offering, and concentrate on its consultancy/advisory service (rolling out more support for rightsizing and talent transformation).



Scope of the Report

The report provides a comprehensive and objective analysis of talentCRU's RPO offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments in both its service and technology
- Analysis of the company's strengths, challenges, and outlook
- Revenue
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's key offerings (service model and service components)
- Analysis of the company's delivery capability (including the location, size, and scale of delivery operations; and delivery via technology).

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