



# talentCRU

**Next Generation RPO**

**Vendor Assessment  
Report Abstract**

**February 2019**

**By Nikki Edwards**

**Principal Research Analyst**

**NelsonHall**

**11 pages**

**[research.nelson-hall.com](http://research.nelson-hall.com)**



## Who Is This Vendor Assessment For?

NelsonHall's Next Generation recruitment process outsourcing (RPO) vendor assessment for talentCRU is a comprehensive assessment of talentCRU's RPO offering and capabilities, designed for:

- Sourcing managers investigating sourcing developments within RPO
- HR decision makers exploring the benefits and inhibitors of RPO as evidenced by the clients and vendor capability
- Vendor marketing, sales and business managers developing strategies to identify developments and target opportunities within RPOs
- Financial analysts and investors specializing in or covering the HR outsourcing industry and suppliers.

## Key Findings & Highlights

talentCRU is a talent acquisition, and management solutions company focused on the South African market.

talentCRU manages six RPO clients, with established RPOs in banking, insurance, technology, and telco.

talentCRU offers end-to-end RPO, pilot RPO, project RPO, hosted recruitment, talent consulting/advisory, and compliance services.

In 2018 talentCRU's RPO revenue was ~\$4.2m.

talentCRU will focus on continuing to grow the number of enterprise clients (by introducing pilot RPO programs), will expand its project RPO offering, and concentrate on its consultancy/advisory service (rolling out more support for rightsizing and talent transformation).



## Scope of the Report

The report provides a comprehensive and objective analysis of talentCRU's RPO offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments in both its service and technology
- Analysis of the company's strengths, challenges, and outlook
- Revenue
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's key offerings (service model and service components)
- Analysis of the company's delivery capability (including the location, size, and scale of delivery operations; and delivery via technology).

## Contents

1.	Background
2.	Revenue Summary
3.	Key Offerings
	3.1 Service Models
	3.2 talentCRU's Service Offerings
	3.3 Process SLAs/KPIs
4.	Delivery Capability and Partnerships
	4.1 Geographic Footprint
	4.2 Proprietary Technology
	4.3 Technology Partners
	4.4 Analytics and Automation
5.	Target Markets
	5.1 talentCRU's Target Markets
	5.2 Examples of Key Clients
6.	Strategy
7.	Strengths & Challenges
	7.1 Strengths
	7.2 Challenges
8.	Outlook

## Report Length

11 pages

## Report Author

Nikki Edwards

[nikki.edwards@nelson-hall.com](mailto:nikki.edwards@nelson-hall.com)